

December 6, 2017

To the Board of Directors
Marin Telecommunications Agency

We have audited the financial statements of the Marin Telecommunications Agency for the year ended June 30, 2017, and have issued our report thereon December 6, 2017. Professional standards require that we provide you with the following information related to our audit.

Our Responsibility under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter dated May 2, 2017, our responsibility, as described by professional standards, is to express opinions about whether the financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with U.S. generally accepted accounting principles. Our audit of the financial statements does not relieve you or management of your responsibilities.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Marin Telecommunications Agency are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. We noted no transactions entered into by the governmental unit during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There was one significant estimate used in preparing the financial statements: Management estimated that approximately \$170,000 of a potential \$340,000 underpayment by Comcast as a result of an audit will be collected.

Difficulties Encountered in Performing the Audit

We encountered no difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Routine adjustments were required in order to present MTA's financial statements on



the full accrual basis of accounting in addition to the modified-accrual basis of accounting under which it maintains its books. Any misstatements detected as a result of audit procedures and corrected by management were immaterial, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated December 6, 2017,

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves the application of an accounting principle to the governmental unit's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other matters

We generally discuss a variety of matters, including the application of accounting principles and auditing standards with management each year prior to retention as the governmental unit's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

MTA's agreement with Community Media Center of Marin (CMCM) requires that CMCM be responsible for the proper maintenance, recordkeeping and safekeeping of all equipment and facilities under the agreement. We recommend that management evaluate the effectiveness of CMCM's procedures.

This information is intended solely for the use of Board of Directors and management of Marin Telecommunications Agency and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

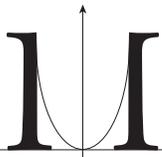
Maher Accountancy



**FINANCIAL STATEMENTS AND AUDITORS' REPORT
YEAR ENDED JUNE 30, 2017**

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Marin Telecommunications Agency

We have audited the accompanying financial statements of the governmental activities of the Marin Telecommunications Agency (Agency) as of and for the year ended June 30, 2017, which collectively comprise the Agency's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Agency as of June 30, 2017, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Supplemental Information

Our audit was conducted for the purpose of forming opinions on the Marin Telecommunication Agency's basic financial statements. The other supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements. The other supplemental information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Maher Accountancy

December 6, 2017

MARIN TELECOMMUNICATIONS AGENCY MANAGEMENT'S DISCUSSION AND ANALYSIS

The Management's Discussion and Analysis provides an overview of the Marin Telecommunications Agency (MTA) financial activities for the fiscal year ended June 30, 2017. Please read it along with MTA's financial statements, which begin on page 7.

FINANCIAL HIGHLIGHTS

MTA's net position is \$213,549, an increase of \$35,267 over the prior year. Total revenues increased by \$466,469 and total expenses increased by \$439,239.

Budgetary comparison schedules are found starting on page 18. Those schedules indicate we had a positive variance of \$41,196 in the Operating Fund, and a negative variance of \$229 in the PEG Fund when comparing actual activity with amount budgeted.

USING THIS ANNUAL REPORT

This annual report consists of financial statements for Marin Telecommunications Agency as a whole. The statement of net position and the statement of activities provide information about the activities of MTA as a whole and present a long-term view of MTA's finances. The fund financial statements present a short-term view of MTA's activities (they include only current assets expected to be collected in the very near future and liabilities expected to be paid in the very near future).

MTA AS A WHOLE

One important question asked about MTA's finances is, "Is MTA better or worse off as a result of the year's activities?" The information in the government-wide financial statements helps answer this question. These statements include *all* assets and liabilities using the *accrual basis of accounting*, which is similar to the basis of accounting used by most private-sector companies.

The change in *net position* (the difference between total assets and total liabilities) over time is one indicator of whether MTA's financial health is improving or deteriorating. However, one must consider other nonfinancial factors in assessing the Agency's health, such as changes in the economy and changes in its jurisdiction, etc.

**MARIN TELECOMMUNICATIONS AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS
(Continued)**

Changes in MTA's net position were as follows:

	<u>2017</u>	<u>2016</u>	<u>Increase (Decrease)</u>
Current assets	\$ 1,571,511	\$ 1,257,323	\$ 314,188
Current liabilities	<u>1,357,962</u>	<u>1,079,041</u>	<u>278,921</u>
Net assets			
Restricted	8,323	8,252	71
Unrestricted	<u>205,226</u>	<u>170,000</u>	<u>35,226</u>
Total net position	<u>\$ 213,549</u>	<u>\$ 178,282</u>	<u>\$ 35,267</u>

MTA experienced increases in both current assets and current liabilities during the year ended June 30, 2017, as a result of additional franchise revenue.

Changes in MTA's revenues were as follows:

	<u>2017</u>	<u>2016</u>	<u>Increase (Decrease)</u>
Franchise/PEG fees	\$ 4,663,281	\$ 4,212,130	\$ 451,151
Investment earnings	<u>1,827</u>	<u>867</u>	<u>960</u>
Total revenue	<u>4,679,466</u>	<u>4,212,997</u>	<u>466,469</u>

MTA franchise and PEG revenues are determined as a fixed percentage of its franchisee's qualifying revenue. The increase in revenue reported by MTA is mostly due to greater revenue collections of its franchisees, along with approximately \$170,000 that is expected to be received as a result of an audit of Comcast's franchise remittances.

**MARIN TELECOMMUNICATIONS AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS
(Continued)**

Changes in MTA's expenses and net position were as follows:

	<u>2017</u>	<u>2016</u>	<u>Increase (Decrease)</u>
Expenses:			
Telecommunications	\$ 3,983,043	\$ 3,781,806	\$ 201,237
PEG	661,156	423,154	238,002
Total expenses	<u>4,644,199</u>	<u>4,204,960</u>	439,239
Less: program revenues	<u>4,679,466</u>	<u>4,212,997</u>	466,469
Changes in net position	<u>\$ 35,267</u>	<u>\$ 8,037</u>	<u>\$ 27,230</u>

The increase in telecommunication expense is the result of an overall increase in franchise fee revenue, most of which is distributed to MTA members.

Public, Educational, and Governmental Access (PEG) expenses are related to PEG revenue MTA received through its various franchise arrangements. In 2016-17, the expense equaled PEG revenue received, as provided by MTA's agreement with its Designated Access Provider.

FUND FINANCIAL STATEMENTS

The fund financial statements provide detailed information about the MTA's funds - the general (Telecommunications) fund and PEG Special Revenue funds.

The fund financial statements provide a short-term view of MTA's operations. They are reported using an accounting basis called *modified accrual* which measures amounts using only cash and other short-term assets and liabilities (receivables and payables) that will soon be converted to cash or will soon be paid.

Total governmental fund balances increased by \$35,267, as shown on page 10.

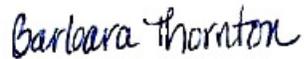
**MARIN TELECOMMUNICATIONS AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS
(Continued)**

REQUESTS FOR INFORMATION

This financial report is designed to provide our residents, taxpayers, and creditors with a general overview of the MTA's finances and to demonstrate its accountability for the funds under its stewardship.

Please address any questions about this report or requests for additional financial information to Marin Telecommunications Agency, 555 Northgate Dr. #230, San Rafael, CA 94903.

Respectfully submitted,

A handwritten signature in cursive script that reads "Barbara Thornton".

Barbara Thornton
Executive Officer

MARIN TELECOMMUNICATIONS AGENCY

**STATEMENT OF NET POSITION
AS OF JUNE 30, 2017**

ASSETS

Current assets:	
Cash in County treasury	\$ 234,195
Franchise and PEG fees receivable	<u>1,337,316</u>
Total current assets	<u>1,571,511</u>

LIABILITIES

Current liabilities:	
Accounts payable and accrued expenses	35,004
Payable to CMCM	228,657
Franchise fees payable to agency members	<u>1,094,301</u>
Total current liabilities	<u>1,357,962</u>

NET POSITION

Restricted for PEG project	8,323
Unrestricted	<u>205,226</u>
Total net position	<u>\$ 213,549</u>

MARIN TELECOMMUNICATIONS AGENCY

**STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2017**

	<u>Telecom- munications</u>	<u>PEG</u>	<u>Total</u>
EXPENSES			
Professional services	\$ 196,037		\$ 196,037
Administration and financial	14,975		14,975
Insurance	8,818		8,818
Memberships, conference, webinars	1,186		1,186
Office expenses, rent and supplies	16,604		16,604
Franchise fee distributions	3,580,423		3,580,423
Grants for PEG System	165,000	\$ 661,156	826,156
	<u>3,983,043</u>	<u>661,156</u>	<u>4,644,199</u>
PROGRAM REVENUES			
Franchise/PEG fees	4,002,125	661,156	4,663,281
Miscellaneous income	14,358		14,358
Interest income	1,756	71	1,827
	<u>4,018,239</u>	<u>661,227</u>	<u>4,679,466</u>
Net program revenue (expense)	<u>\$ 35,196</u>	<u>\$ 71</u>	<u>\$ 35,267</u>
NET POSITION - BEGINNING			
OF THE YEAR			<u>178,282</u>
NET POSITION - END OF THE YEAR			<u><u>\$ 213,549</u></u>

The accompanying notes are an integral part of these financial statements.

MARIN TELECOMMUNICATIONS AGENCY

**BALANCE SHEET
YEAR ENDED JUNE 30, 2017**

	<u>General Fund</u>	<u>Special Revenue PEG</u>	<u>Total Governmental Funds</u>
ASSETS			
Cash in County treasury	\$ 225,872	\$ 8,323	\$ 234,195
Franchise and PEG fees receivable	1,108,659	228,657	1,337,316
Total assets	<u>\$ 1,334,531</u>	<u>\$ 236,980</u>	<u>\$ 1,571,511</u>
LIABILITIES			
Accounts payable and accrued expenditures Payable to CMCM	\$ 35,004	\$ 228,657	\$ 35,004 228,657
Franchise fees payable to agency members	1,094,301		1,094,301
Total liabilities	1,129,305	228,657	1,357,962
FUND BALANCE			
Restricted		8,323	8,323
Unassigned	205,226		205,226
Total fund balance	<u>205,226</u>	<u>8,323</u>	<u>213,549</u>
Total liabilities and fund balance	<u>\$ 1,334,531</u>	<u>\$ 236,980</u>	<u>\$ 1,571,511</u>

The accompanying notes are an integral part of these financial statements.

MARIN TELECOMMUNICATIONS AGENCY

**STATEMENT OF REVENUES, EXPENDITURES AND
CHANGES IN FUND BALANCES
YEAR ENDED JUNE 30, 2017**

	<u>General Fund</u>	<u>Special Revenue PEG</u>	<u>Total Governmental Funds</u>
REVENUES			
Franchise and PEG fees	\$ 4,002,125	\$ 661,156	\$ 4,663,281
Miscellaneous income	14,358		14,358
Interest income	1,756	71	1,827
Total revenues	4,018,239	661,227	4,679,466
EXPENDITURES			
Services, supplies and grants:			
Professional services	196,037		196,037
Administration and financial	14,975		14,975
Insurance	8,818		8,818
Memberships, conference, webinars	1,186		1,186
Office expenses, rent and supplies	16,604		16,604
Grants for PEG system	165,000	661,156	826,156
Total services, supplies and grants	402,620	661,156	1,063,776
Franchise fee distributions	3,580,423		3,580,423
Total expenditures	3,983,043	661,156	4,644,199
Excess (deficiency) of revenues over expenditures	35,196	71	35,267
FUND BALANCES - BEGINNING	170,030	8,252	178,282
FUND BALANCES - ENDING	<u>\$ 205,226</u>	<u>\$ 8,323</u>	<u>\$ 213,549</u>

The accompanying notes are an integral part of these financial statements.

**MARIN TELECOMMUNICATIONS AGENCY
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2017**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

REPORTING ENTITY

The Marin Telecommunications Agency (MTA) was formed under a joint powers agreement between the County of Marin and nine municipalities within Marin County. MTA manages the video services franchises for the member agencies and video services customers, and advises participants on the exercise of their license authority. MTA receives franchise fees from Comcast, AT&T and Horizon Cable and remits them to each member agency. MTA further supports availability, accessibility, affordability and public inclusion in the advancement and enhancement of telecommunications infrastructure and services in Marin on behalf of MTA's members and the community.

The governing board of MTA consists of one appointed official from each of the governing bodies of the participants. The powers and responsibilities of MTA are contained in the Joint Powers Agreement.

INTRODUCTION

Marin Telecommunications Agency's financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations.).

**BASIC FINANCIAL STATEMENTS
GOVERNMENT-WIDE STATEMENTS**

The Organization's basic financial statements include both government-wide (reporting MTA as a whole) and fund financial statements (reporting MTA's major funds).

In the government-wide Statement of Net Position, the MTA's activities are reported on a full accrual, economic resource basis, which recognizes all long-term assets and receivables as well as long-term debt and obligations. MTA's net position is reported in two parts: (1) restricted net position and (2) unrestricted net position.

The government-wide Statement of Activities reports both the gross and net cost of MTA's functions. The function is supported by general government revenues and franchise and related fees from the local video service providers. The Statement of Activities reduces gross expenses by related program revenues.

The net costs (by function) are normally covered by general revenues.

The government-wide focus is more on the sustainability of the MTA as an entity and the change in its net position resulting from the current year's activities.

**MARIN TELECOMMUNICATIONS AGENCY
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2017**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

FUND FINANCIAL STATEMENTS

The financial transactions of MTA are reported in individual funds in the fund balancing accounts that comprise its assets, liabilities, restrictions, fund balance, revenues and expenditures.

MTA uses the following fund type:

Governmental funds:

The focus of the governmental funds' measurement (in the fund statements) is upon determination of financial position and changes in financial positions (sources, uses, and balances of financial resources) rather than upon net income. The following is a description of the governmental funds of Marin Telecommunications Agency:

General fund accounts for the Organization's general operations. It is used to account for all financial resources except those required to be accounted for in another fund.

Special revenue funds are used to account for and report the proceeds of specific revenue sources that are restricted or committed to expenditure for specified purposes. MTA's "PEG" Fund is used to account for fees paid from cable television franchisees that are restricted for the development and operation of public, educational and governmental (PEG) access channels and the media center. MTA makes grants to Community Media Center of Marin (CMCM) to operate the PEG activities.

BASIS OF ACCOUNTING

Basis of accounting refers to the point at which revenues or expenditures/expenses are recognized in the accounts and reported in the financial statements. It relates to the timing of the measurement made regardless of the measurement focus applied.

ACCRUAL:

The governmental activities in the governmental-wide financial statements are presented on the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

**MARIN TELECOMMUNICATIONS AGENCY
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2017**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

MODIFIED ACCRUAL:

The government fund financial statements are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual; i.e., both measurable and available. "Available" means collectible within the current period or within 60 days after year-end. Expenditures are generally recognized when the related liability is incurred. The exception to this general rule is that principal and interest on general obligation long-term debt, if any, is recognized when due.

ESTIMATES:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

FINANCIAL STATEMENT AMOUNTS

CASH AND CASH EQUIVALENTS

Management has defined cash and cash equivalents to include cash on hand, demand deposits, and short-term investments with fiscal agent (County of Marin).

RECEIVABLES

Franchise fees collected by franchisees but not transmitted to MTA at the end of the fiscal year are included in receivables.

CAPITAL ASSETS

Capital assets purchased or acquired with an original cost of \$1,000 or more are reported at historical cost or estimated historical cost. Contributed assets are reported at fair market value as of the date received. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Costs incurred for repairs and maintenance is expensed as incurred.

MTA has an agreement with Community Media Center of Marin (CMCM) for the construction and operation of a media center. Accordingly, certain funds provided to CMCM have been used to purchase equipment and other capital assets. The equipment and other capital assets are included in CMCM's financial statements. In the event the agreement with CMCM is terminated or not renewed, the equipment and capital assets will be transferred to MTA.

**MARIN TELECOMMUNICATIONS AGENCY
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2017**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

FINANCIAL STATEMENT AMOUNTS (CONTINUED)

FUND BALANCE

In the fund financial statements, fund balance for governmental funds is reported in classifications that comprise a hierarchy based primarily on the extent to which MTA is bound to honor constraints on the specific purpose for which amounts in the funds can be spent. Fund balance is reported in five components – nonspendable, restricted, committed, assigned and unassigned. Following is a description of the components applicable to MTA:

Restricted – This component consists of amounts that have constraints placed on them either externally by third-parties (creditors, grantors, contributors, or laws or regulations of other governments) or by law through constitutional provisions or enabling legislation.

Unassigned – This classification represents amounts that have not been restricted, committed or assigned to specific purposes within the general fund.

2. CASH

MTA maintains all of its cash in the County of Marin pooled investment fund to increase interest earnings through pooled investment activities. Interest earned on the investment pool is allocated quarterly to the participating funds using the daily cash balance of each fund. This pool, which is available for use by all funds, is displayed in the financial statements as “Cash.” There are no limitations or restrictions on withdrawals from the pool.

The County Pool includes both voluntary and involuntary participation from external entities. The State of California statutes require certain special districts and other governmental entities to maintain their cash surplus with the County Treasurer.

The County’s investment pool is not registered with the Securities and Exchange Commission as an investment company. Investments made by the Treasurer are regulated by the California Government Code and by the County’s investment policy. The objectives of the policy are in order of priority, safety, liquidity, yield, and public trust. The County has established a treasury oversight committee to monitor and review the management of public funds maintained in the investment pool in accordance with Article 6 Section 27131 of the California Government Code. The oversight committee and the Board of Supervisors review and approve the investment policy annually. The County Treasurer prepares and submits a comprehensive investment report to the members of the oversight committee and the investment pool participants every month. The report covers the types of investments in the pool, maturity dates, par value, actual costs and fair value.

**MARIN TELECOMMUNICATIONS AGENCY
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2017**

2. CASH (continued)

INTEREST RATE RISK

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. MTA has not adopted a policy to manage interest rate risk.

In accordance with its investment policy, the County manages its exposure to declines in fair values by limiting the weighted average maturity of its investment pool to 540 days, or 1.5 years. On June 30, 2017, the County's investment pool had a weighted average maturity of 231 days.

For purposes of computing weighted average maturity, the maturity date of variable rate notes is the length of time until the next reset date rather than the stated maturity date.

CREDIT RISK

State law and the County's Investment Policy limits investments in commercial paper, corporate bonds, and medium-term notes to the rating of "A" or higher as provided by Moody's Investors Service or Standard & Poor's Corporation. The County's Investment Policy limits investments purchased by Financial Institution Investment Accounts, a type of mutual fund, to United States Treasury and Agency obligations with a credit quality rating of "AAA."

CONCENTRATION OF CREDIT RISK

Credit risk is the risk of loss attributed to the concentration of MTA's investment in a single issuer.

Following is a summary of the concentration of credit risk by investment type of the Marin County Investment Pool as a percentage of fair value at June 30, 2017.

	<u>Percent of portfolio</u>
Investments in investment pool	
Federal agency - discount	70%
Federal agency - coupon	28%
Money market funds	2%
	<u>100%</u>

**MARIN TELECOMMUNICATIONS AGENCY
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2017**

2. CASH (continued)

CUSTODIAL CREDIT RISK

Custodial credit risk for deposits is the risk that, in the event of a financial institution's failure, MTA would not be able to recover its deposits. Deposits are exposed to custodial credit risk if they are not insured or not collateralized. MTA's deposits are not exposed to custodial credit risk as its deposits are eligible for and covered by "pass-through insurance" in accordance with applicable law.

LOCAL AGENCY INVESTMENT FUND

The County Treasurer's Pool maintains an investment in the State of California Local Agency Investment Fund (LAIF), managed by the State Treasurer. This fund is not registered with the Securities and Exchange Commission as an investment company but is required to invest according to California State Code. Participants in the pool include voluntary and involuntary participants, such as special districts and school districts for which there are legal provisions regarding their investments. The Local Investment Advisor Board (Board) has oversight responsibility for LAIF. The Board consists of five members as designated by State statute.

3. FRANCHISE AND PEG FEES RECEIVABLE

Franchise and PEG fees receivable includes fees collected by franchisees during the quarter ended June 30, 2017, and an estimate of additional franchise fees expected as a result of a recently-completed franchisee fee audit for the period of July 1, 2010, through June 30, 2014. It is expected that the franchisee will present additional information in response to the audit and that final settlement may not occur for several months.

Management has recognized revenue and receivable of \$170,000 -- the net present value of management's expectation of the minimum amount to be collected. Because such fees will be distributed to member agencies or granted to CCM, the financial statements recognize expenditures and liabilities of the same amount.

**MARIN TELECOMMUNICATIONS AGENCY
NOTES TO THE FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2017**

4. FRANCHISE FEES

MTA receives revenue from multiple franchisees and distinguishes these revenues as franchise fees and PEG fees. These fees are based on a percentage of the franchisees' sales.

The franchisee remits the franchise fees to MTA, who then distributes the fees to member agencies shortly after received. MTA retains a portion of the franchise fee revenue for administrative purposes. The largest franchisee is responsible for approximately 93% of all such fees collected in 2016-17.

PEG fees are also collected from the same franchisees. The franchisee remits the PEG fees to MTA, and based on current Board policy and contractual agreements, MTA then distributes the money to CMCM. The majority of the PEG fees are distributed to CMCM shortly after received.

5. RISK MANAGEMENT

MTA is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; and errors and omissions. During the year, the MTA purchased liability insurance with limits of \$5,000,000.

6. COMMITMENTS

The Agency entered into professional service agreements that extend beyond the fiscal year ended June 30, 2017. These commitments were approximately \$144,000.

The Agency shares office space with Marin General Services Agency (MGSA). In March 2016, MTA and MGSA entered into a four-year lease to rent office space. Rent expense for the year was approximately \$12,500. The current lease will continue through March 31, 2020, with required future minimum lease payments remaining of approximately \$35,000.

Required future minimum lease payments are as follows:

Year ended June 30,	
2018	\$12,858
2019	13,244
2020	<u>9,004</u>
	<u><u>\$ 35,106</u></u>

MARIN TELECOMMUNICATIONS AGENCY

**BUDGETARY COMPARISON SCHEDULE
OPERATING FUND
YEAR ENDED JUNE 30, 2017**

	Original Budget	Final Budget	Actual	Variance Positive (Negative)
REVENUES				
Franchise fees	\$ 4,200,000	\$ 4,285,000	\$ 4,002,125	\$ (282,875)
Miscellaneous income	-	15,000	14,358	(642)
Interest on pooled investments	1,000	2,000	1,756	(244)
Total revenues	<u>4,201,000</u>	<u>4,302,000</u>	<u>4,018,239</u>	<u>(283,761)</u>
EXPENDITURES				
Operating expenditures				
Professional services	198,500	198,500	172,822	25,678
Administration and financial	23,000	23,000	14,975	8,025
Insurance premiums	10,500	10,500	8,818	1,682
Communication services	2,900	2,900	2,215	685
Rent and operating leases	13,300	13,300	12,453	847
Memberships, conference, webinars	4,000	4,000	3,550	450
Travel	2,000	2,000	1,186	814
Office supplies	2,500	8,500	601	7,899
Total operating expenditures	<u>256,700</u>	<u>262,700</u>	<u>216,620</u>	<u>46,080</u>
Excess (deficiency) of revenues over operating expenditures	<u>3,944,300</u>	<u>4,039,300</u>	<u>3,801,619</u>	<u>(329,841)</u>
Other expenditures				
CMCM network services	21,000	21,000	21,000	-
Marin Broadband Task Force	10,000	10,000	-	10,000
DAP - franchise fees to CMCM	165,000	165,000	165,000	-
Franchise fee distributions to members	3,748,300	3,849,300	3,580,423	268,877
Total other expenditures	<u>3,944,300</u>	<u>4,045,300</u>	<u>3,766,423</u>	<u>278,877</u>
Excess (deficiency) of revenues over expenditures	<u>\$ -</u>	<u>\$ (6,000)</u>	<u>\$ 35,196</u>	<u>\$ 41,196</u>

MARIN TELECOMMUNICATIONS AGENCY

**BUDGETARY COMPARISON SCHEDULE
PEG FUND
YEAR ENDED JUNE 30, 2017**

	<u>Original Budget</u>	<u>Final Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
REVENUES				
PEG fees	\$ 650,000	\$ 775,000	\$ 661,156	\$ (113,844)
Interest on pooled investments	300	300	71	(229)
Total revenues	650,300	775,300	661,227	(114,073)
EXPENDITURES				
PEG fee payments to CMCM	650,000	775,000	661,156	113,844
Total expenditures	650,000	775,000	661,156	113,844
Excess (deficiency) of revenues over expenditures	<u>\$ 300</u>	<u>\$ 300</u>	<u>\$ 71</u>	<u>\$ (229)</u>

MARIN TELECOMMUNICATIONS AGENCY

NOTES TO THE REQUIRED SUPPLEMENTAL INFORMATION YEAR ENDED JUNE 30, 2017

BUDGETARY BASIS OF PRESENTATION

The budget included in these financial statements represents the original budget and amendments approved by the Board of Directors. Budgets expire at the end of each year. The budgetary basis is the modified accrual basis of accounting. Various reclassifications have been made to the actual amounts to conform to classifications included in the approved budget.

OTHER SUPPLEMENTAL INFORMATION

CAPITAL ASSETS HELD BY CMCM

MTA has an agreement with Community Media Center of Marin (CMCM) for the construction and operation of a media center. Accordingly, certain funds provided to CMCM have been used to purchase equipment and other capital assets. The equipment and other capital assets are included in CMCM's financial statements. In the event the agreement with CMCM is terminated or not renewed, the equipment and capital assets will be transferred to MTA.

The following unaudited information has been provided by CMCM:

Balances as of June 30, 2017	
Furniture & equipment	\$ 776,256
Facilities	1,292,565
Total capital assets	<u>2,068,821</u>
Accumulated depreciation	<u>(1,532,106)</u>
Total capital assets, net	<u><u>\$ 536,715</u></u>